



Paslay Group is the premiere, full-service airport consultancy providing Executive Program Management, business advisory, and development services for a wide array of airports implementing capital programs.

Founded in 2006 by former airport executives, PG has successfully assisted owners in delivering airport projects valued at \$24 billion and is currently managing an additional \$11 billion in investments. The firm includes three companies, PG Advisory, PG Executive Program Management, and PG Development.

\$35 BILLION IN SUPPORTED PROGRAMS

32 AIRPORTS

18 YEARS' EXPERIENCE

CURRENT ENGAGEMENTS



Nashville International Airport BNA

- 2017-2028
\$1.5B BNA New Horizon: Improvement and expansion of two concourses, new air freight building, terminal roadway, and other upgrades to enhance traveler experience.
\$3B BNA Vision Program: New main grand hall, consolidated security checkpoint, concourses, baggage handling system, parking garages, transportation center, office building, hotel, and realigned terminal roadway. Met challenges through exhaustive phasing planning, night work, and close coordination with airlines.



Pittsburgh International Airport PIT

- 2018-2025
\$1.57B Terminal Modernization Program: 700K SF of landside terminal development and Multi-Modal Complex with 3,300-space parking garage and car rental center.
New landside roadway infrastructure, advanced technologies and automated systems and additional space for concessions, artwork, and amenities.
Managed multiple general contractor procurements required by state law through detailed execution planning that defined collaboration and integration of the work.



Kansas City International Airport MCI

- 2018-2023
\$1.5B new central terminal and security checkpoint.
40 gates, expandable to 50; new arrivals/departures curbs and roadway, new central utility plant, 6,200-space parking garage, and largest installation of all-glass passenger boarding bridge in the U.S.
Managed \$400M+ in cost reductions required during design without reducing scale or broad scope through value engineering, reworking contracts, and strong owner management of the change process.

PG EXECUTIVE PROGRAM MANAGEMENT ALSO SERVES

- LAX Los Angeles International Airport, California
CLE Cleveland Hopkins International Airport
CHS Charleston International Airport

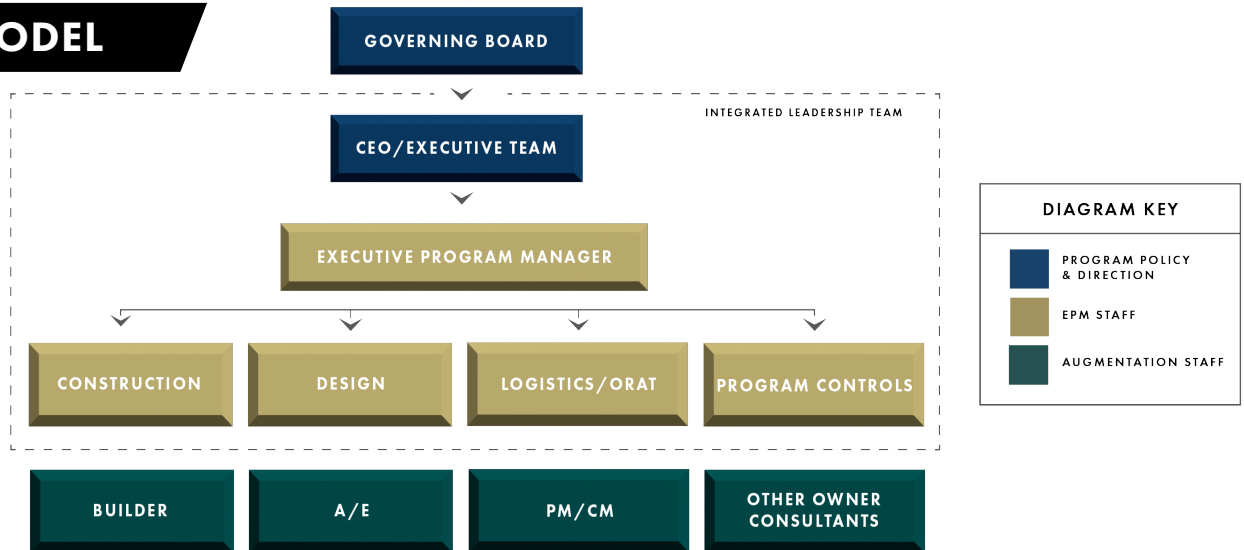
- CVG Cincinnati-Northern Kentucky International Airport
AUS Austin-Bergstrom International Airport

# BUILDING SUCCESS

PG's veteran EPM team members come from diverse backgrounds with extensive experience successfully managing large and medium hub airport programs across the U.S. Our engagements help owners plan the development, manage the program delivery, manage risk, and predict and mitigate inevitable challenges. We work as an extension of an airport's executive leadership team, thinking and operating as the owner.

OUR FOCUS IS ALWAYS ON THE AIRPORT'S INTEREST. YOUR SUCCESS IS OUR SUCCESS.

## EPM MODEL



PG created the EPM model and introduced it to the airport industry in 2007. PG founder and CEO R. Clay Paslay led capital development DFW Airport for 25 years. He developed EPM as a better way for airport owners to manage complex development programs compared with program management models that rely on firms with large teams and predetermined processes.

EPM increases efficiency by providing owners a small team of highly experienced executives who are integrated with the airport's executive leadership, expanding the owner's capacity to plan and execute a capital program. The EPM team works exclusively with airport leaders to develop a custom implementation plan and augments staff only as and when needed. The EPM team is fully aligned with the owner's objectives and motivations, serving as check-and-balance on other contractors and sub-consultants.

## EPM DEFINING CHARACTERISTICS

### EFFICIENT

Small, experienced team. No added management layer. Just-in-time staffing.

### INTEGRATED

EPM Team is an extension of the owner's team, aligned with the owner's interests and success.

### INDEPENDENT

EPM is focused on leadership roles, distinct from PM/CM "boots on the ground." Does not contract to provide staff augmentation.

### CUSTOMIZED

Execution plan is created, integrated, and aligned with airport's unique situation.

### TRUSTED

Executive-level experienced team aligned with the owner's objectives and motivations. Team members are former aviation leaders.

Let us help you optimize financial results, improve business performance, and ensure long-term airport success.

PASLAYGROUP.COM

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